

# Storage (R)Evolution

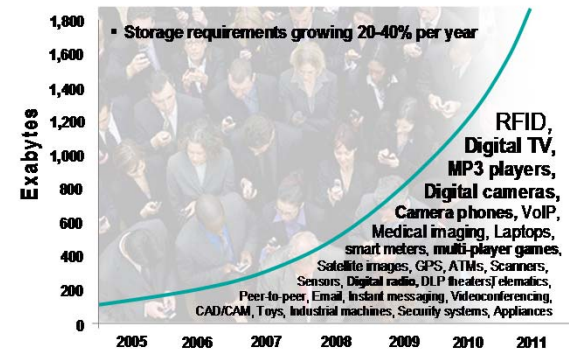


## Storage Evolution or Revolution

- Bandwidth is changing everything
  - Enables Data as an Asset



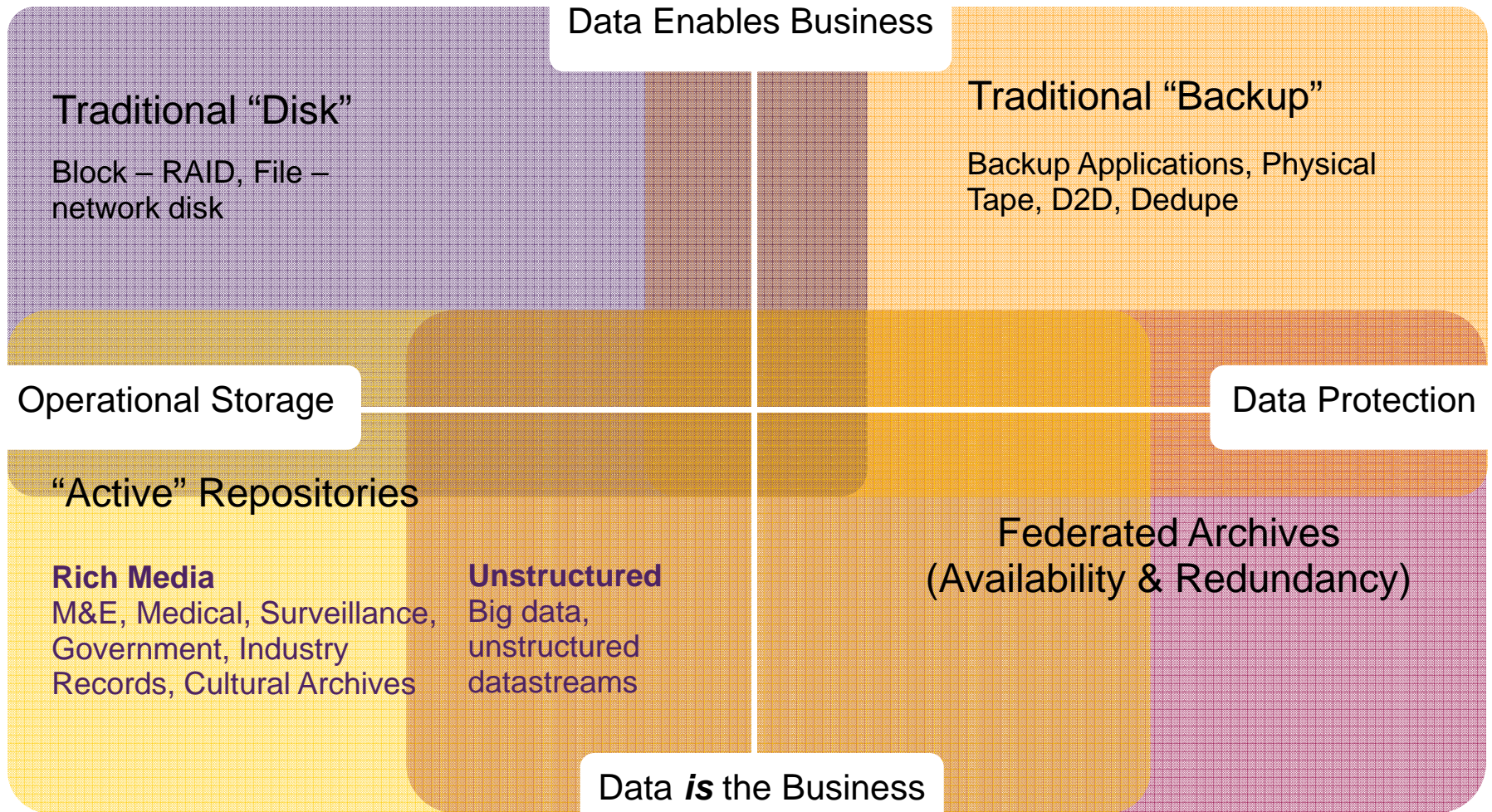
Smarter Systems Are Creating an Information Explosion Especially in Media and Entertainment (M&E)



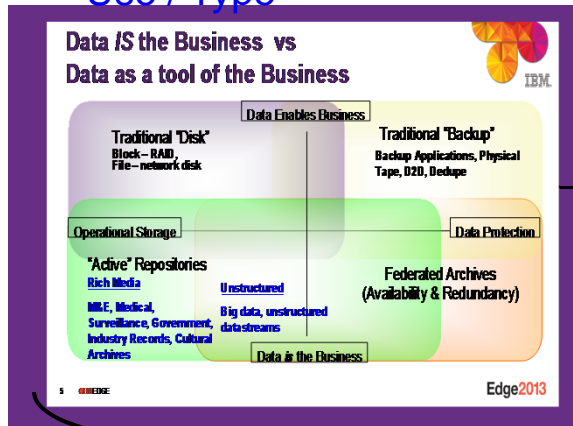
- Data as an asset is different
  - Traditionally, Data use as tool to run the business
    - Regulatory, compliance, disaster recovery for business critical data and processes
    - Value prop is technology to reduce cost of the tool
  - Data as an asset is stored for monetization
    - Entertainment, analytics, medical, surveillance, scientific
    - Value prop is technology to optimize value of data



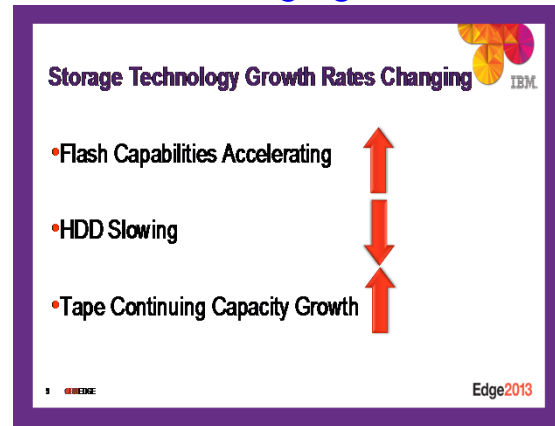
# Data *IS* the Business vs. Data as a tool of the business



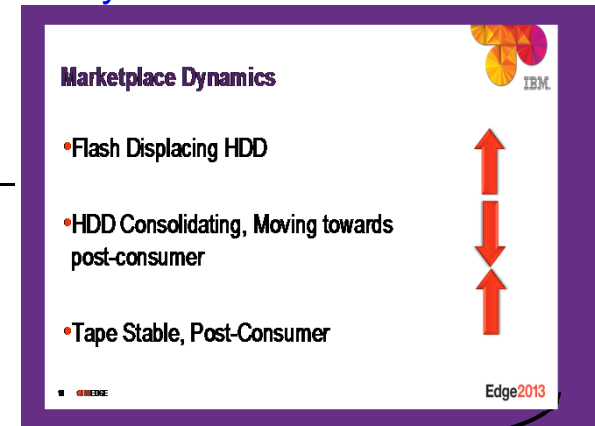
## Data Growth & Shift in Use / Type



## Storage Technology Growth Rates Changing



## Marketplace Dynamics



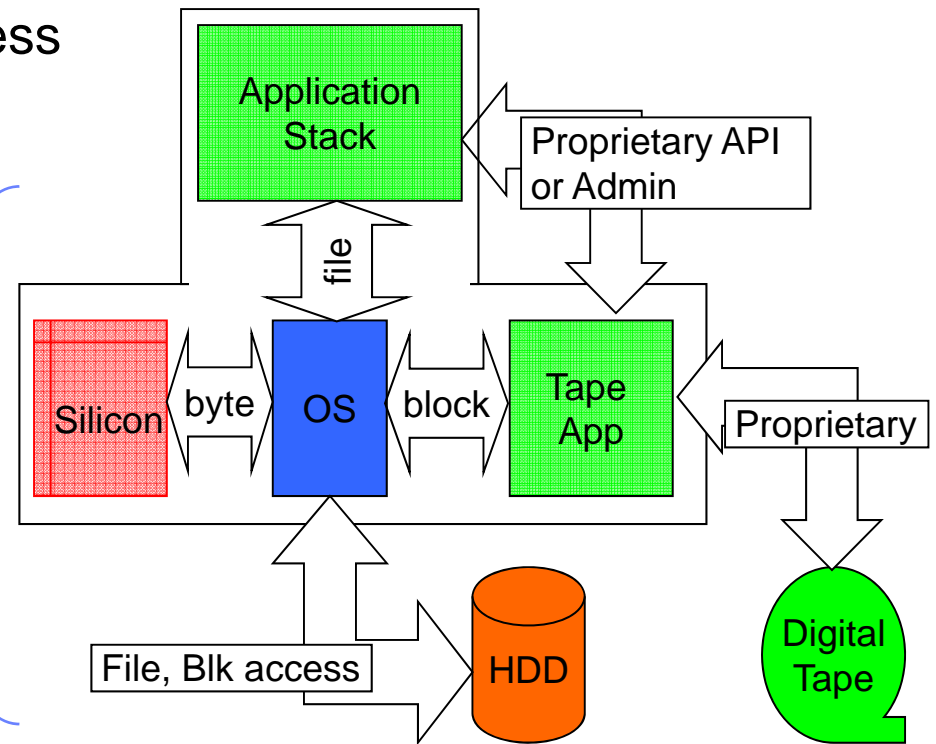
- Scaling existing solutions break down
  - i.e. - can't keep doing what we've been doing
- Solutions designed for "Data is a Tool" don't work well for "Data is an Asset"
- Flexibility to adapt to changing requirements and shifts in storage technologies is critical



# The Problem with Traditional Storage

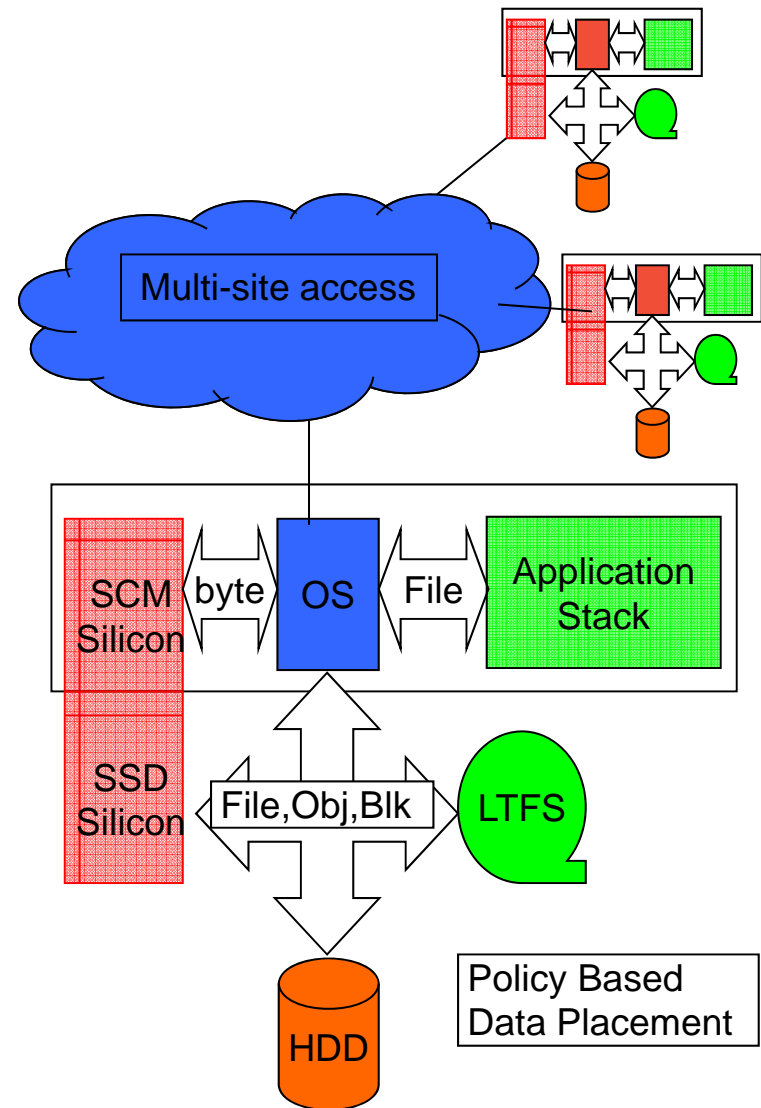
- Storage Systems have been traditionally defined by storage technology
  - DRAM for random byte access
  - Hard disk for random block access
  - Tape for sequential streaming

Complexity in stitching together to satisfy requirements leads to custom & proprietary solutions



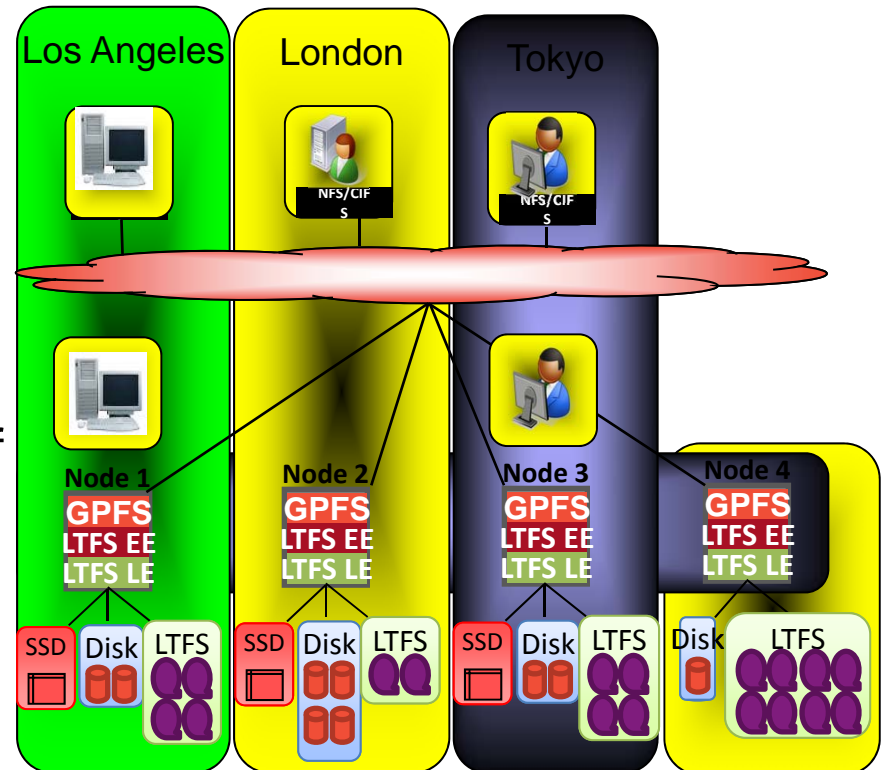
## The Solution

- A single tiered storage system managing storage technologies seamlessly
- A single universal namespace for all your file data, regardless of online, offline
- Policy based placement of data
  - Optimal data placement for cost and performance
- Scalable, low cost
- Open, non-proprietary, cross platform interchange



## LTFS Enterprise Edition (EE) Overview

- Enterprise Edition software enables IBM tape libraries to replace tier 2/3 disk storage in GPFS-based environments
- Improves the efficiency and cost effectiveness of tiered storage
  - LTFS EE creates tiered access storage with tape at 1/5<sup>1</sup> the cost of an equivalent disk-based tiered storage environments



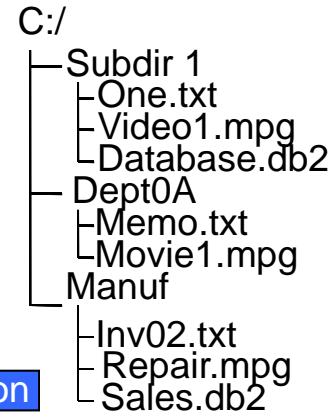
<sup>1</sup>based on a list price comparison of a 500TB TS3310 tape library + 1 GPFS license and 1 LTFS EE license compared to a DCS3700 hardware and annual maintenance



# LTFS Enterprise Edition

File Namespace

• Single file system view  
C:/user defined namespace



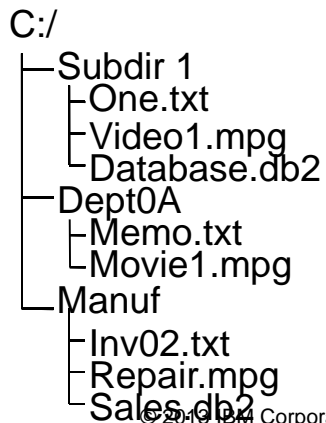
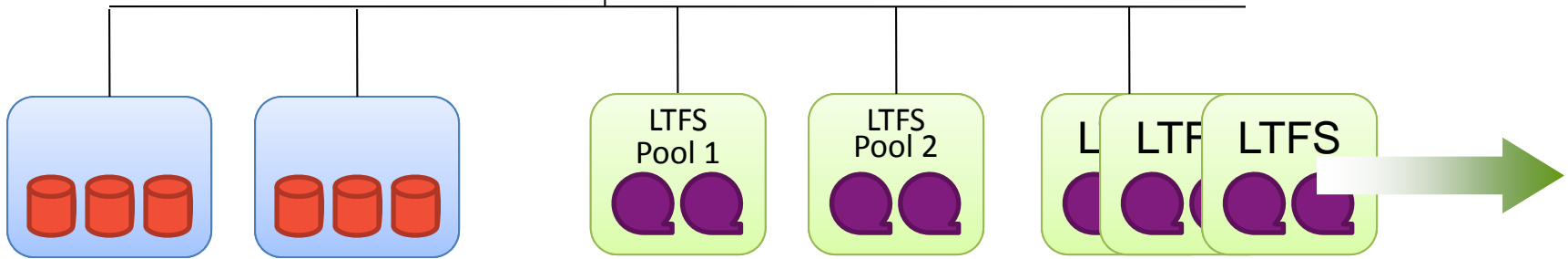
Move files older than X

Move files named \*.mpg

Never move files named \*.db2

Move files opened for modification

File Storage Tiers



One.txt  
Memo.txt  
Inv02.txt  
Memo.txt

Video1.mpg  
Movie1.mpg  
Repair.mpg





# Thank You

