

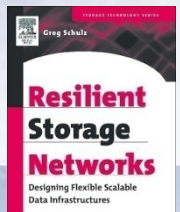
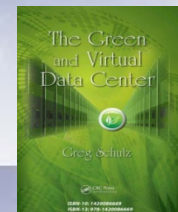


Industry Trends and Perspectives: *The Green and Virtual Data Center*

Greg Schulz, Founder & Sr. Analyst -The StorageIO Group

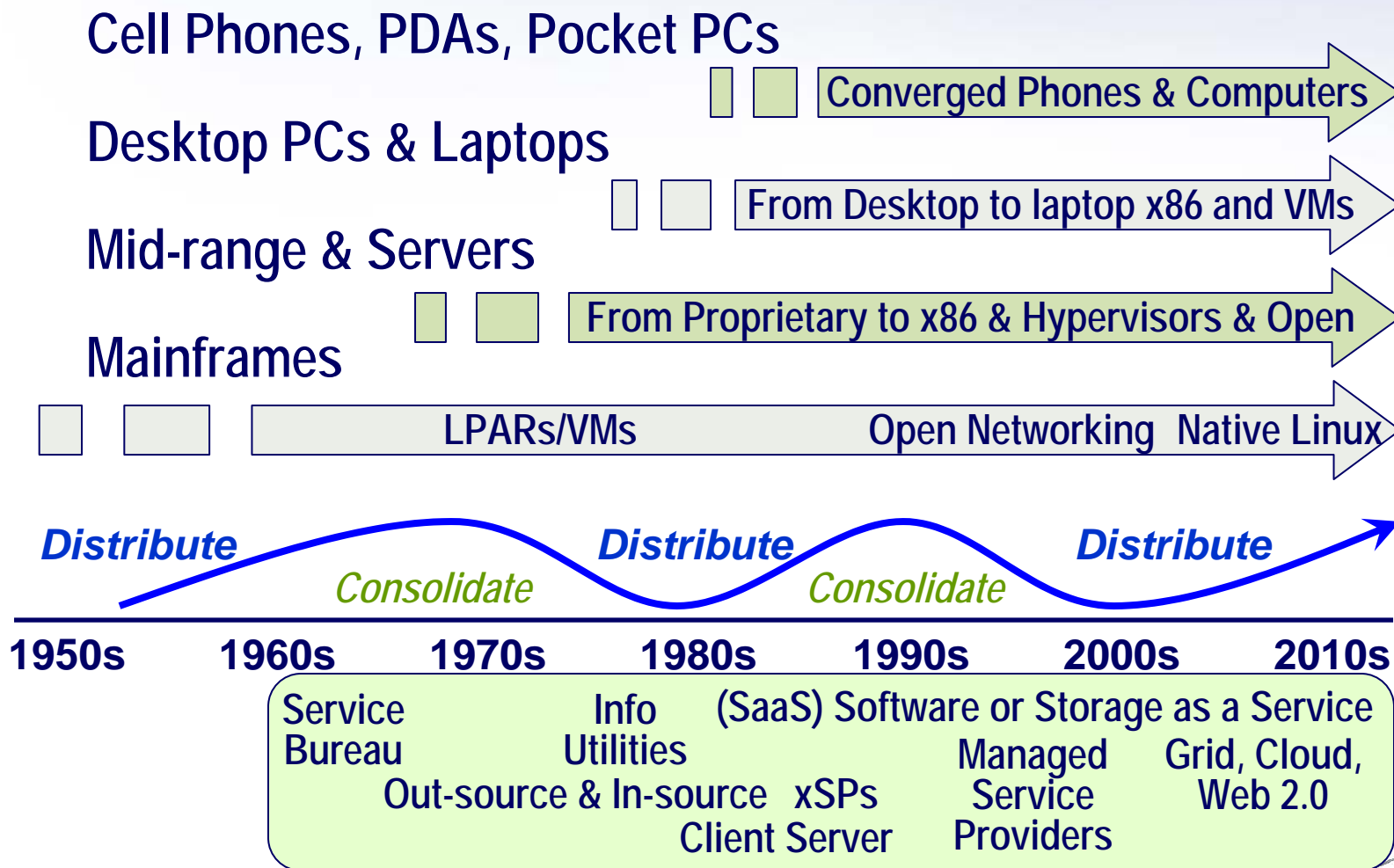
Author "The Green and Virtual Data Center" (Auerbach)

And "Resilient Storage Networks" (Elsevier)



Industry Trends: Compute Continuum

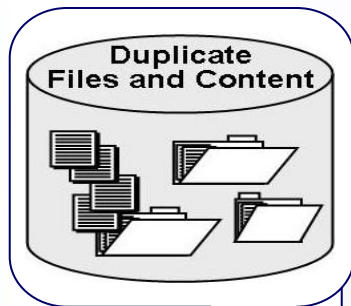
We are in a consolidation phase (**Again!**)



Industry Trends: Expanding Data Footprint

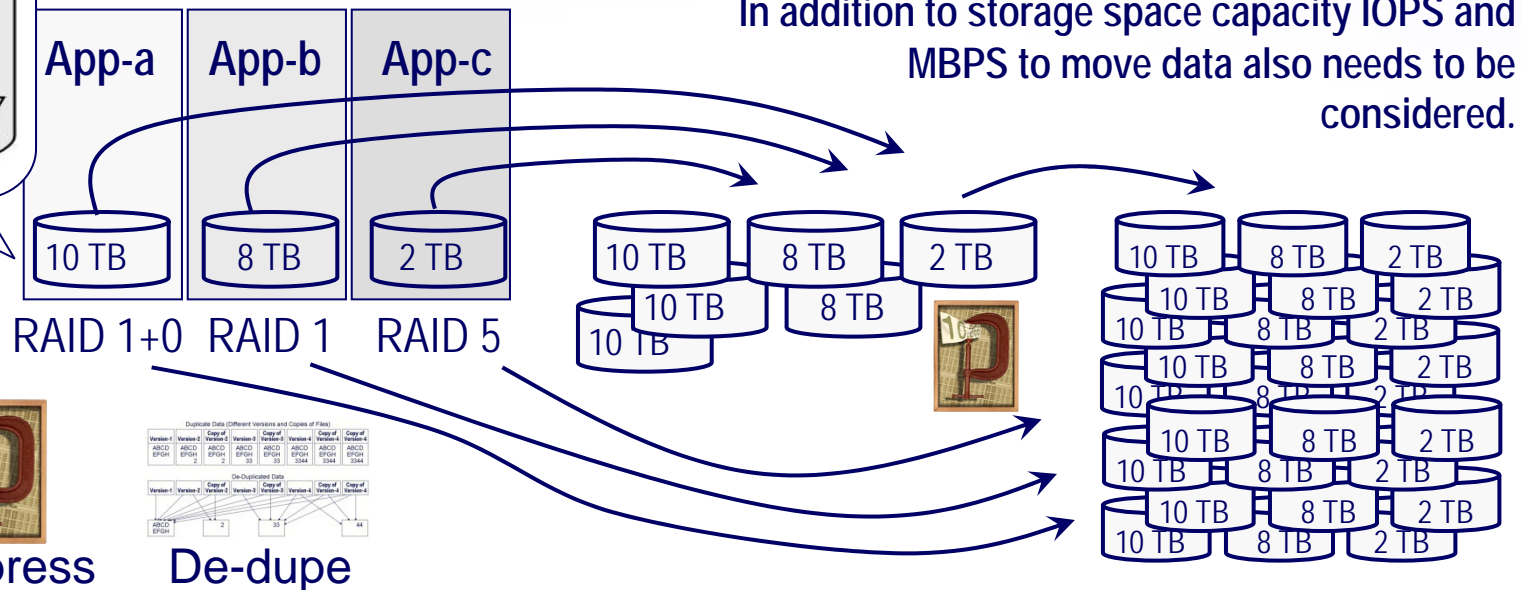
Management: Counter impact of expanding data footprint

Sparse, Duplicate
Files and Content



Original Data
Primary Database,
Email, File serving

Copies – Data Proliferation and expanding data footprint
DSS, Training, Test, Dev
QA, Operational, Needs
Backup, BC, DR, HA,
Archive, Compliance



Archive Compress

De-dupe

Challenge: More data to backup, protect and manage

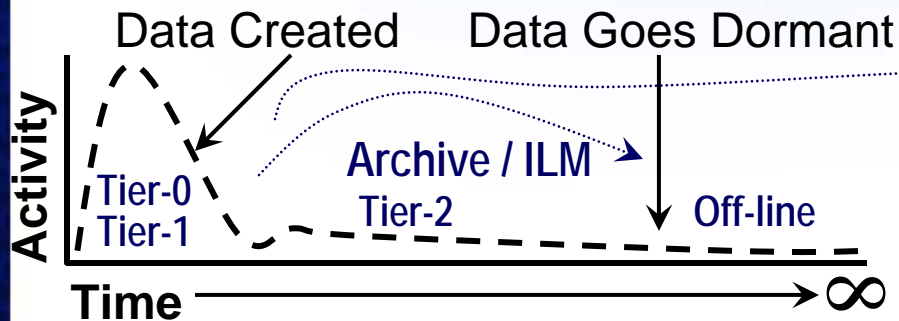
Action: Reduce footprint impact: Archive, Compress, De-dupe, Tiered Storage

See “Business Benefits of Data Footprint Reduction” www.storageio.com

Industry Trends: Shifting Landscapes

Changing data lifecycle and access patterns

Legacy and Transactional Data

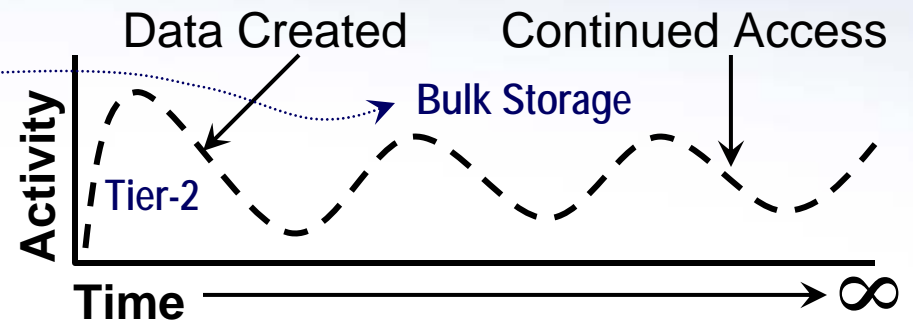


Profile = Data is created, worked with and then goes dormant after some period of time with probability of little to no future access or use

Examples = Database, Email, Transactional, general file serving, project oriented data

Action = Ideal candidate for archiving off of primary or on-line storage too off-line and removable media or MAID 2.0 & IPM based storage combined with purging or deletion of data no longer needed to meet compliance or other commitments

Web 2.0 and On-line Data



Profile = Data is created, worked with and then may go idle briefly, then accessed, then idle, then active, then idle, then active...

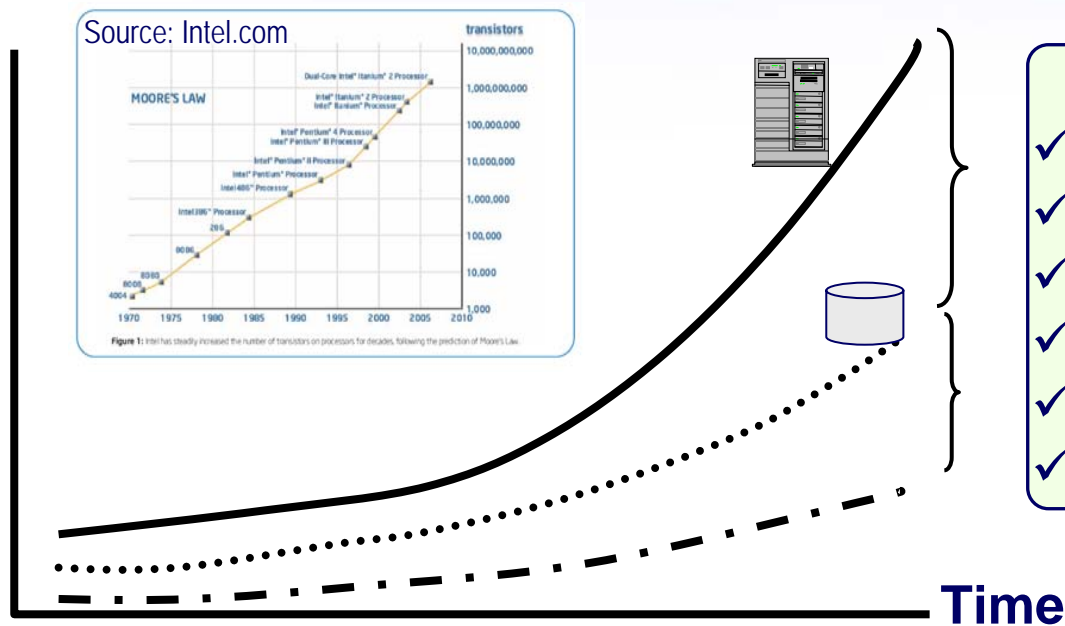
Examples = Web, Reference and lookup, fixed content, Web 2.0 and social networking, media and entertainment, some email, search, seasonal or event and research based data

Action = On-line storage with variable performance to meet changing workload demands, bulk and clustered storage, IPM enabled storage and storage caching

Industry Trends: I/O Performance Gap

Disk I/O lags server performance and storage capacity

Sustaining IT and Business Growth, Maintaining QoS



Action Items

- ✓ Address I/O issues/problems
- ✓ Storage & I/O optimization
- ✓ User fewer, yet fast devices
- ✓ Balance SSD (RAM & FLASH)
- ✓ Fast 15.5K SAS & FC disks
- ✓ Data footprint reduction

- Server processor performance curve
- Disk storage capacity curve
- - - Disk storage performance curve (IOPS)

See "Data Center Performance Bottlenecks" www.storageio.com



Next Generation Data Centers

What the “Information Factory” of the future will look like

New and Emerging



Time Tested and Field Proven



Balance of new and old technologies

SSD (RAM & FLASH)
Clusters & Grids
Clouds, policy based
automation and
Virtualization, tiered
access (FCoE, Object
Access), DLP

Magnetic disks and tape,
clusters and tiered
storage, RAID, tiered
data protection,
encryption, tiered access
(FC, iSCSI, SAS, NAS)

- Highly optimized, secure, resilient and flexible, dense resources, (beyond just consolidation), automated, efficient enabling more work and productivity to be done
- Clouds are complimentary to traditional IT resources as another tier of resource for IT service delivery
- Keep in mind that virtual, cloud, grid and SOA solutions require physical resources, software, tools, facilities and people!

Green Computing: Shifting Focus

From green-wash to action, from energy avoidance to energy efficiency

“A little less conversation, a little more action please...” - Elvis



RIP: Green-wash and Green hype!

- **Green-hype**
On endangered species list
Less on perception
More on substance
- **Closing the green gap**
Economics vs. CO₂ only focus
Sustain growth and service
From energy avoidance to energy efficiency

Energy Avoidance

Power Down, Over Consolidate
Decrease Amount of Useful Work
Decrease Energy Used

Some Energy Efficiency

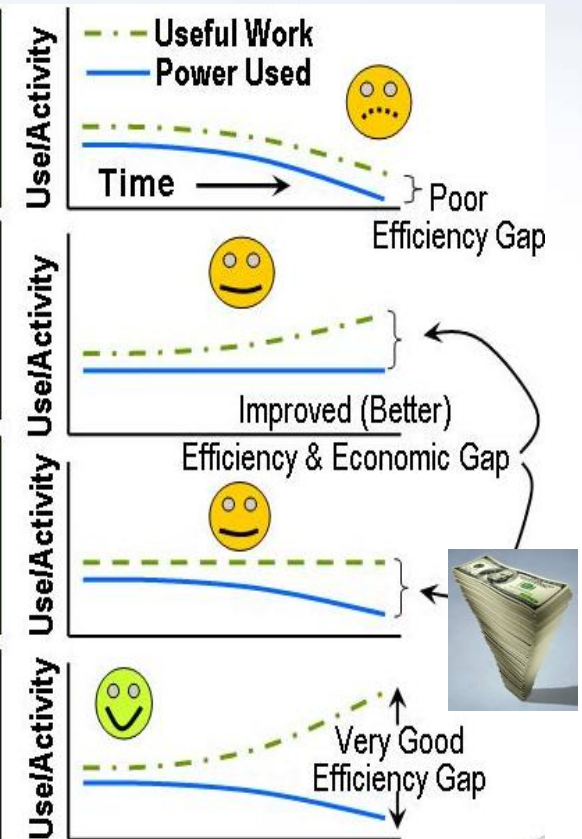
Faster Components, Same Power
Increase Amount of Useful Work
Same Amount Energy Used

Some Energy Efficiency

Lower Power Draw Components
Same Useful Work Done
Decrease Energy Used

More Energy Efficiency

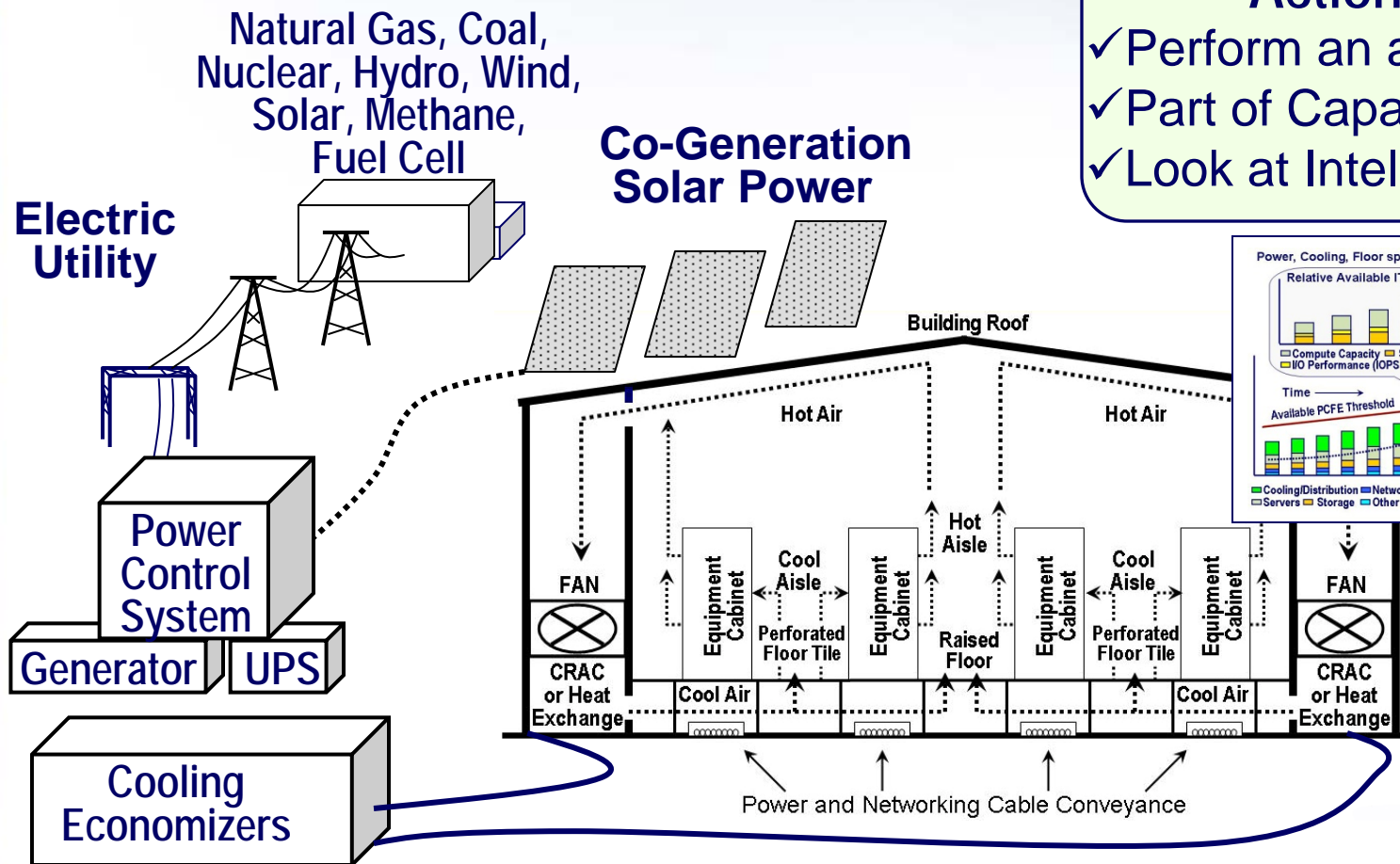
Faster Components/Less Power
Increase Amount Useful Work
Decrease Energy Used



Source: "The Green and Virtual Data Center" (Auerbach)

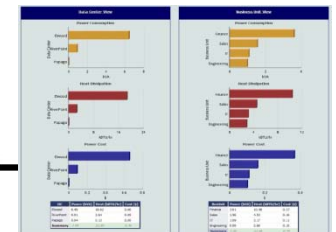
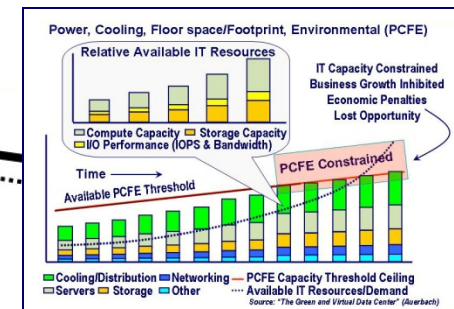
Physical Facilities – Habitats for Technology

HVAC, Alternative Energy and Cooling, Co-Generation



Action Items

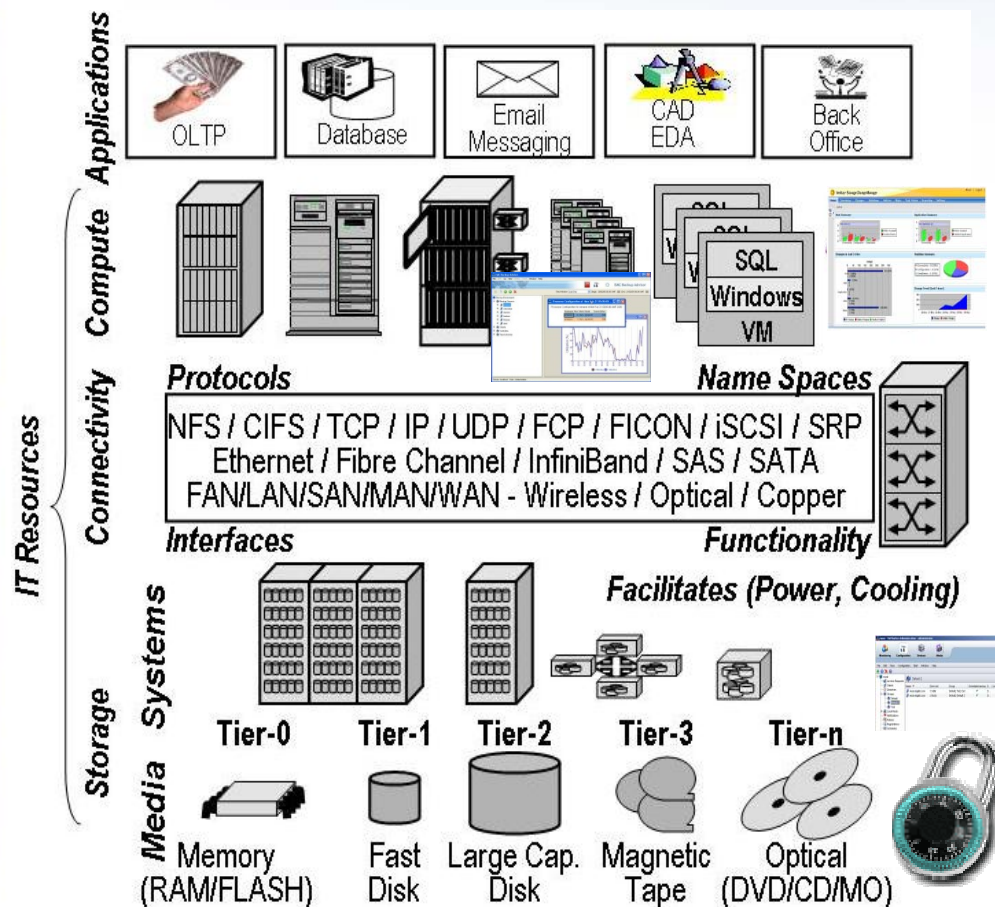
- ✓ Perform an assessment
- ✓ Part of Capacity Planning
- ✓ Look at Intelligent Cooling



Cross Technology Domain Management

Server, storage, networking and software convergence

IRM = Software, tools, procedures, policies, best practices



Infrastructure Resource Management (IRM) functions and activities **Processes and Tools**

- Namespace and virtualization
- Measurements and metrics
- Monitoring and reporting
- Modeling, analysis, planning
- Resource usage and allocation
- Performance and capacity plan
- Thin provisioning and purposing
- Diagnostic and resolution
- Change & configuration validation
- Data protection and footprint reduction
- Policy management and service levels
- Facilities and asset management
- Logical and physical security
- Procurement and disposition

Source: "The Green and Virtual Data Center" (Auerbach)

See "Data Protection Options for Virtualized Servers" www.storageio.com

IT Resource Tiering: Technology Alignment

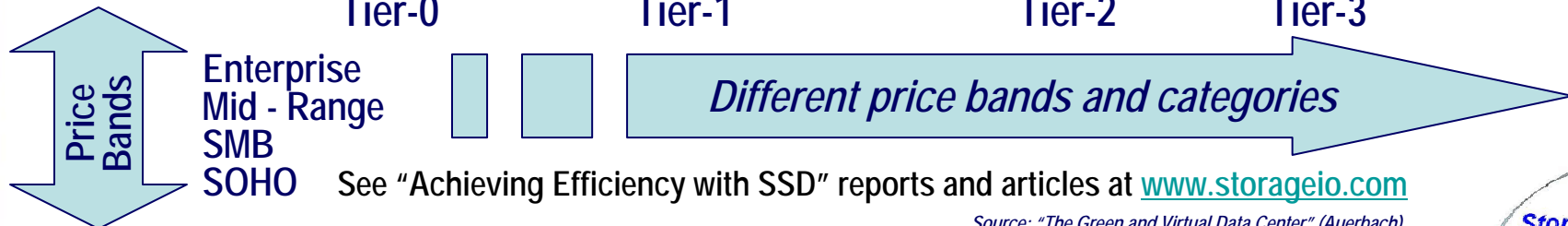
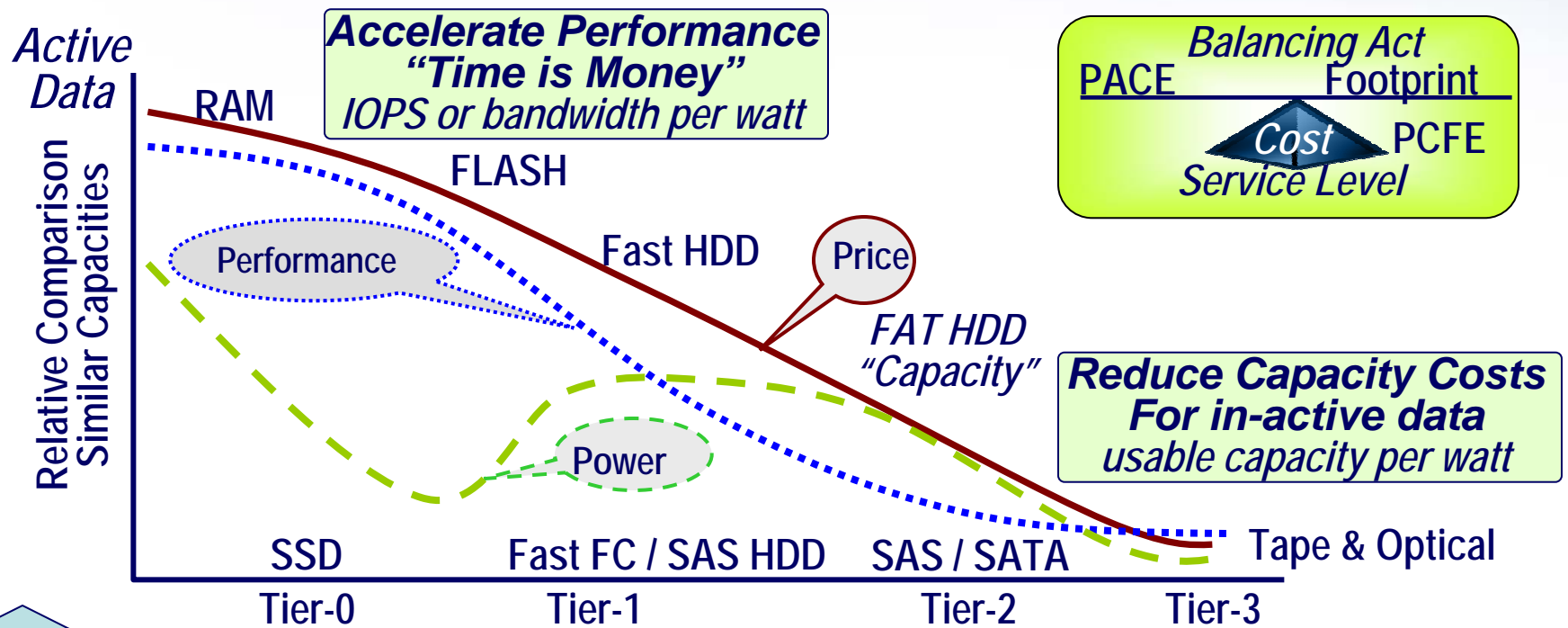
Balance Performance, Availability, Capacity, Energy (PACE)

- Align technology balancing PACE with cost, QoS and SLA
 - Active (Cost per IOP) vs. In-active / Idle (Cost per Capacity)
 - Transactions and IOPS vs. Bandwidth vs. Latency
 - Availability vs. Performance vs. Cost vs. Footprint (Physical & Energy)
- Applies across different IT resources to:
 - Applications and services
 - Data protection (BC/DR, Backup, HA)
 - Security (Logical and Physical)
 - Servers and Storage (Virtual and Physical)
 - Access, I/O and networking
- Cloud and SaaS based solutions and services are another tier!
 - Supplement and compliment existing tiers of IT resources (BC/DR)
 - Shift processing, storage/data to other venue/provider



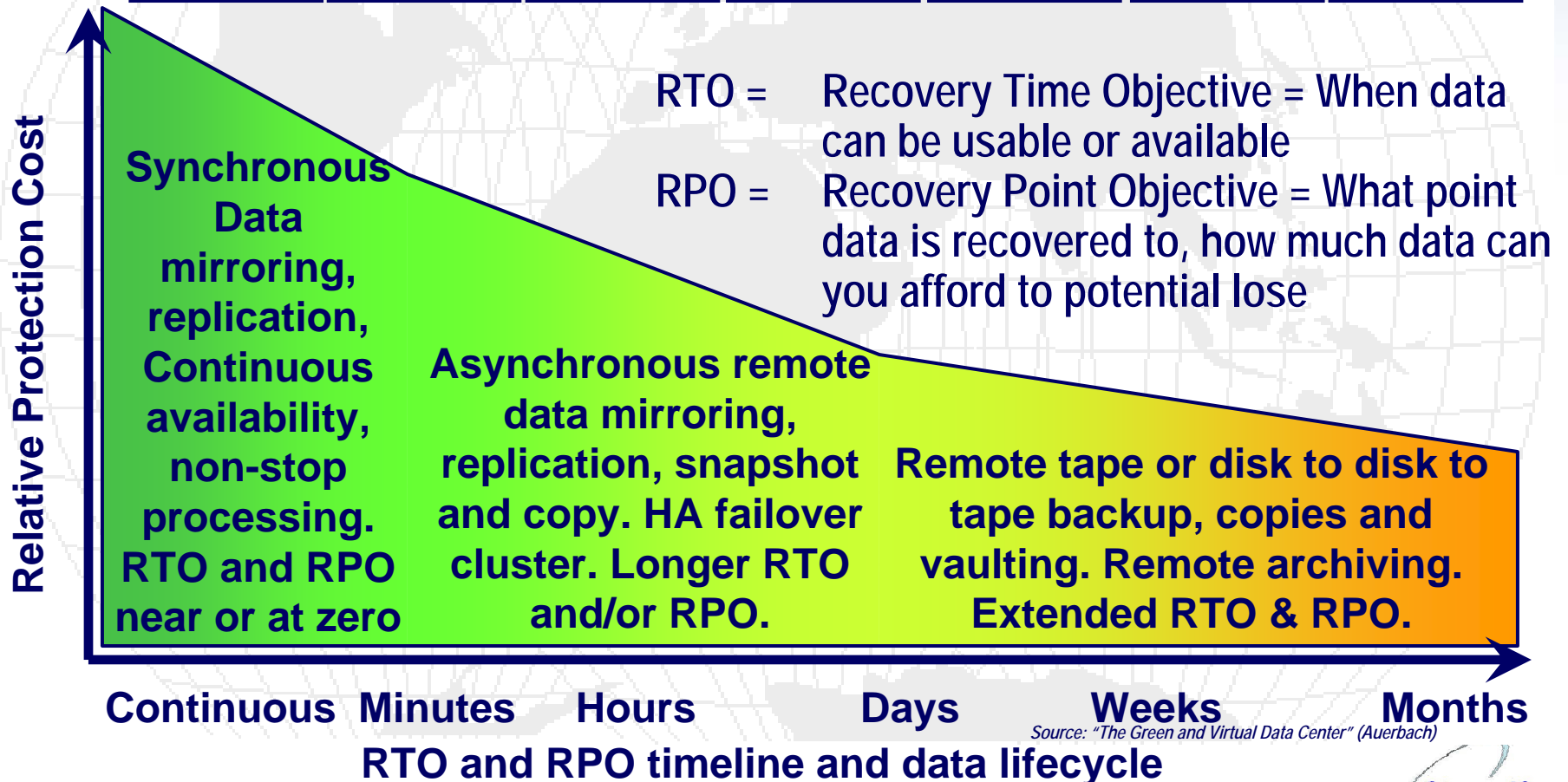
Industry Trend: Tiered Resources

Balance Performance, Availability, Capacity, Energy (PACE)



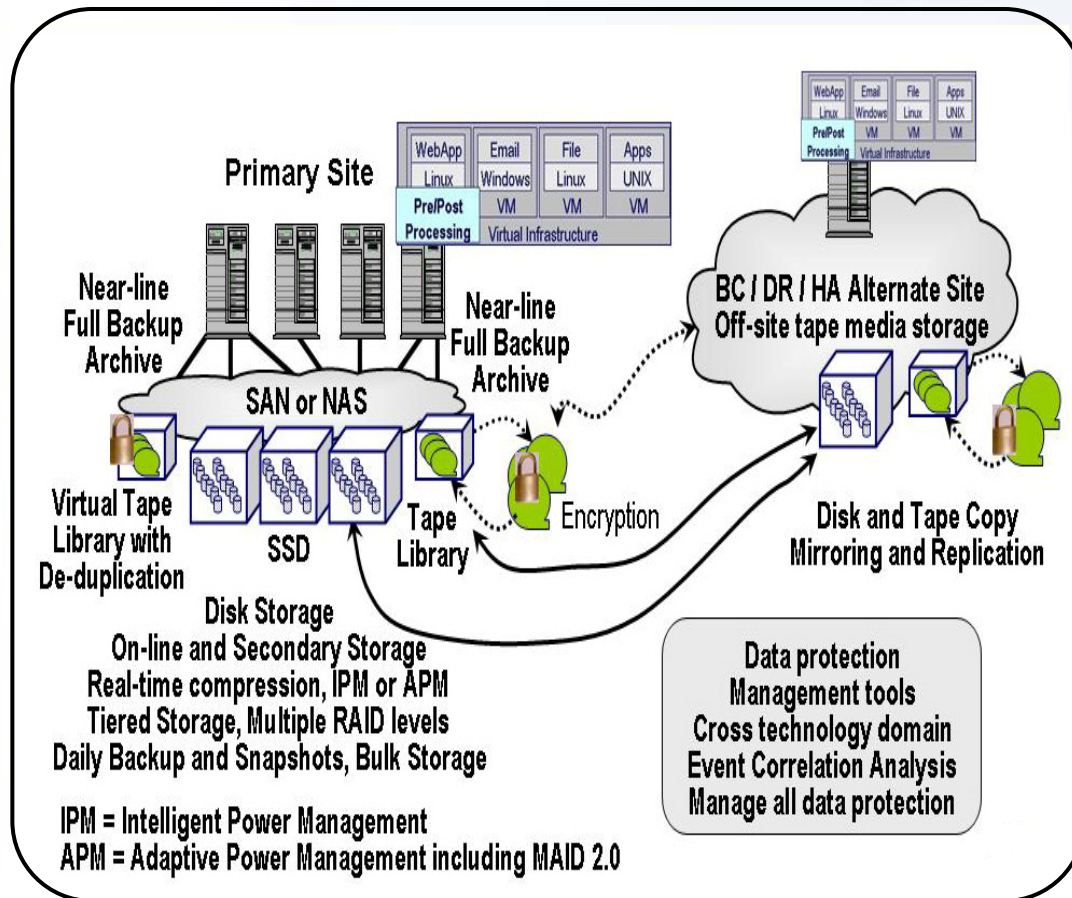
Tiered Data Protection

Balance Cost, Data Loss, Availability and Applicable Threats



Tiered Data Protection and Storage

Balance Performance, Availability, Capacity, Energy (PACE)



VTLs Complimenting Tape

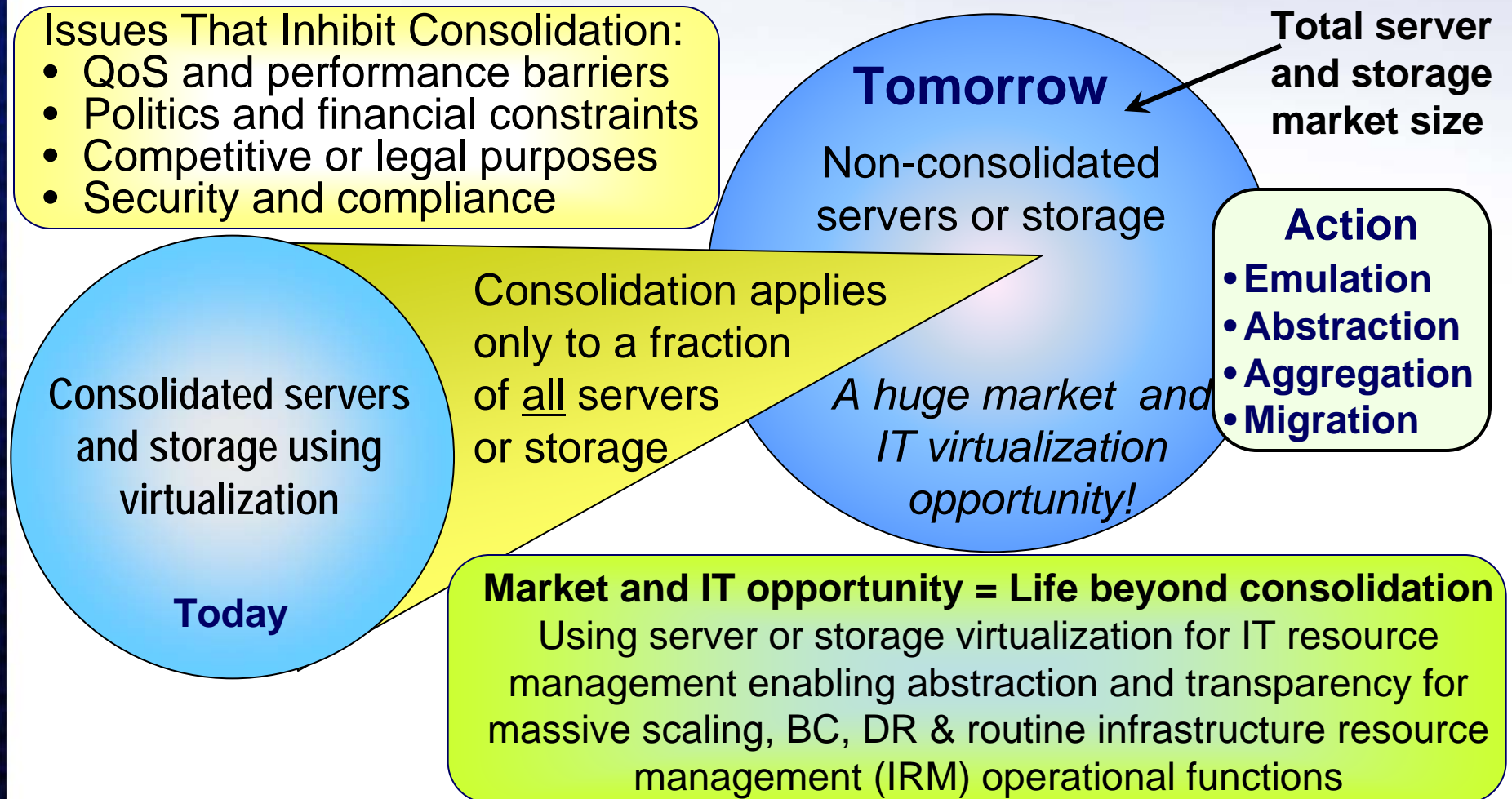
- D2D2T – De-stage to tape
- Protect disk based backups
- Data Archiving
 - o Data preservation
 - o Compliance
 - o Non-compliance
 - o Data footprint reduction
- Support green initiatives
- Part of tiered storage model
- Bulk and removable media

Current focus is consolidation of physical resources



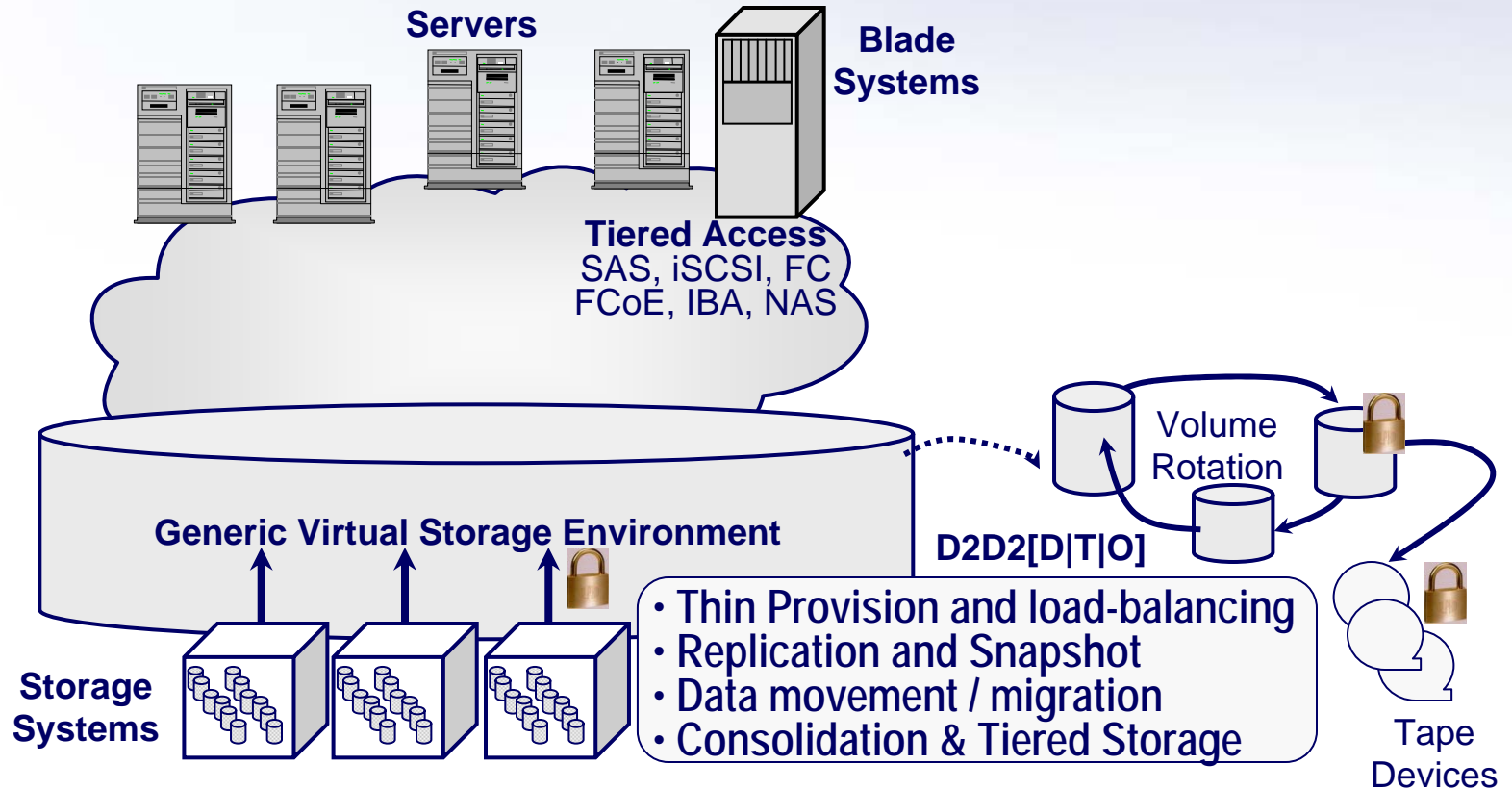
Industry Trends: Virtualization (Next Phase)

Life beyond consolidation: Abstract, Emulate and Management



The Many Facets of Storage Virtualization

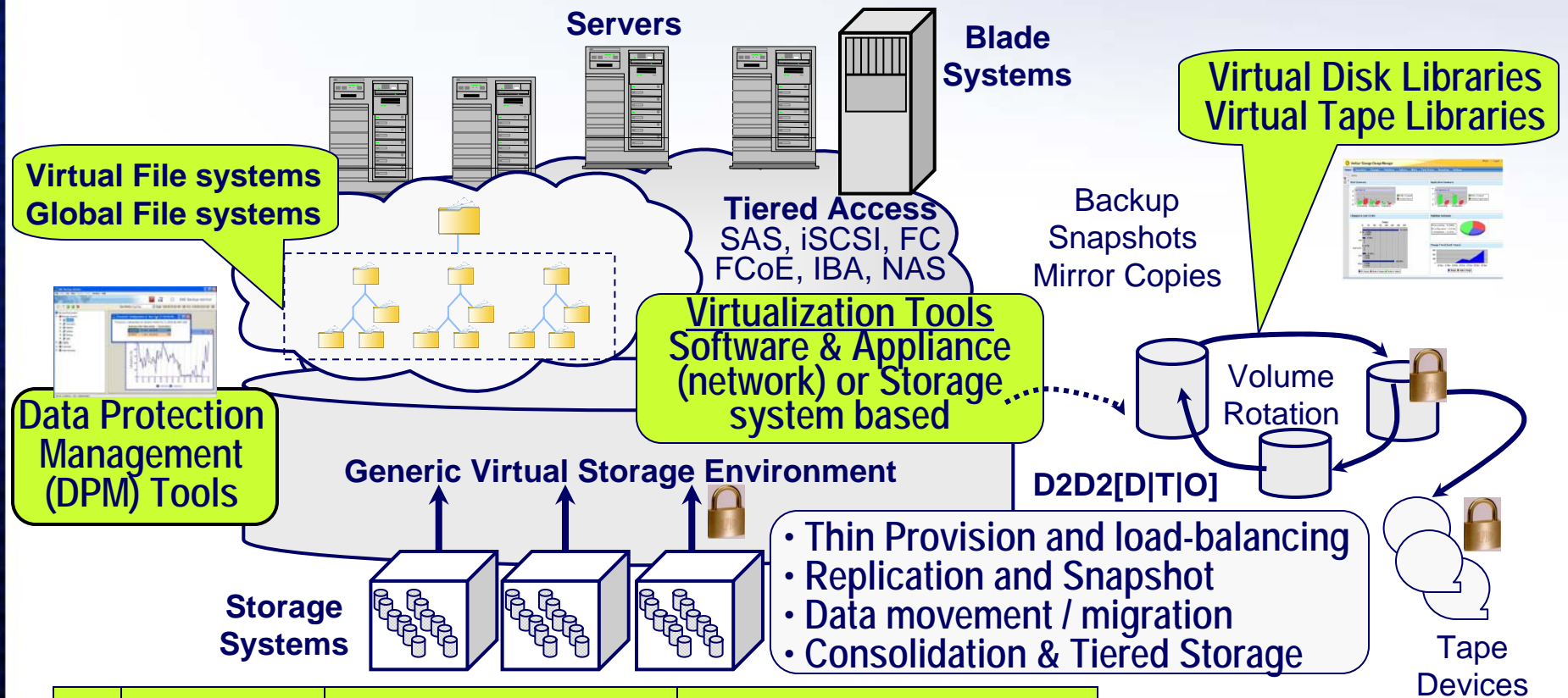
Consolidation, Emulation, Abstraction, Data Migration, BC/DR



 = Encryption and Key Management

The Many Facets of Storage Virtualization

Different Approaches And Locations For Virtualization

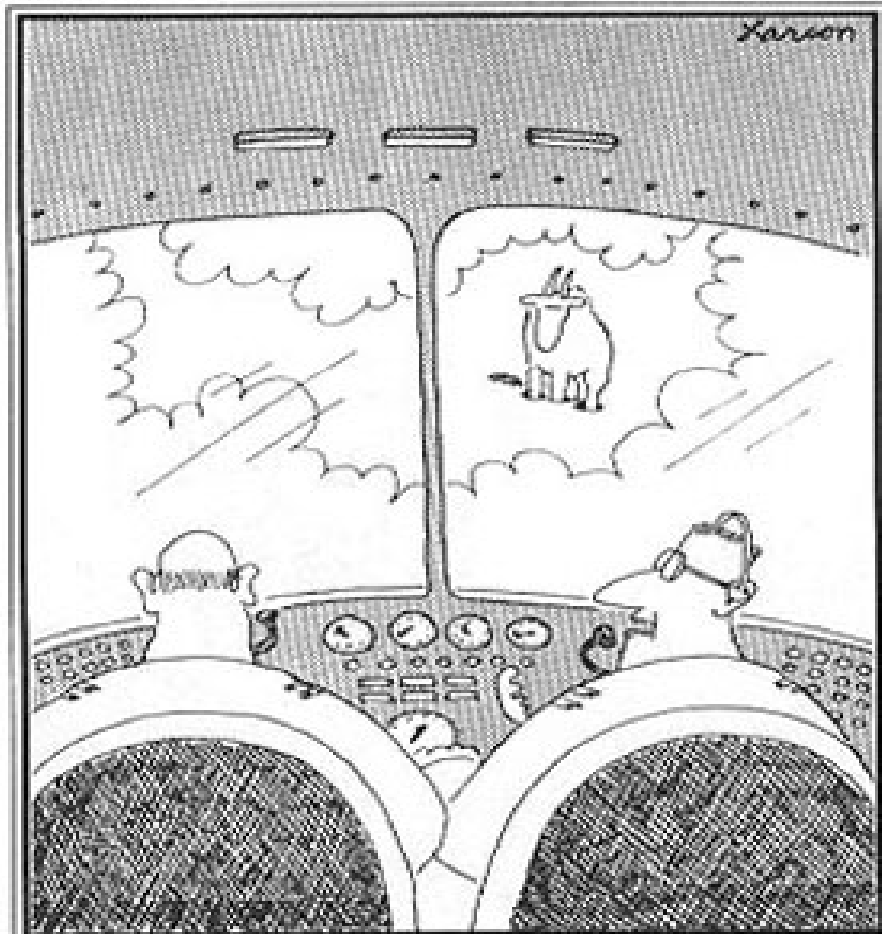


Tier	Category	Characteristics	Comparison Metrics
T0	Ultra Fast	SSD (FLASH/RAM)	\$ per IOP or transaction
T1	Primary	10K/15K FC/SAS	IOP per watt per footprint
T2	Secondary	Large Capacity SATA	Capacity per watt
Tx	Tertiary	Tape, Optical, Etc.	\$ per capacity per watt

 = Encryption and Key Management

Industry Trends: Cloud Computing

Cloudy weather & confusion vs. clear skies & opportunity



"Say . . . What's a mountain goat doing way up here in a cloud bank?"

Many types of clouds

- Scientific vs. commercial
- Services vs. solutions
- Architecture vs. products
- Public vs. private
- Protocols and personalities

Confusion and skepticism

- Lingering reminder of SSPs
- Replacement vs. complimentary
- BC/DR and availability

Opportunities & call to action

- Clarify - Avoid flying blind
- Position as a IT tiered resource
- Complimentary vs. competitive
- Protect & preserve, part of BC/DR

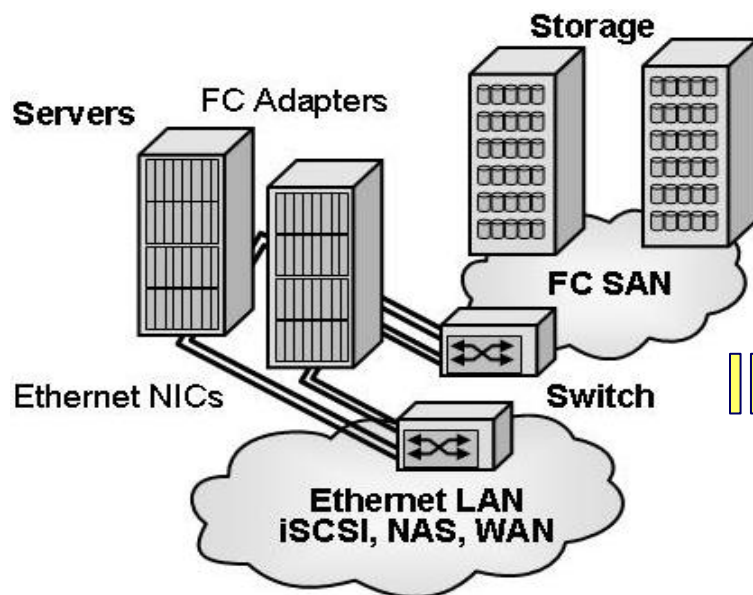
Industry Trends: Converged Networking

I/O Virtualization (IOV) and Converged I/O Networking

I/O, I/O, Its Off To Virtual Work We Go...

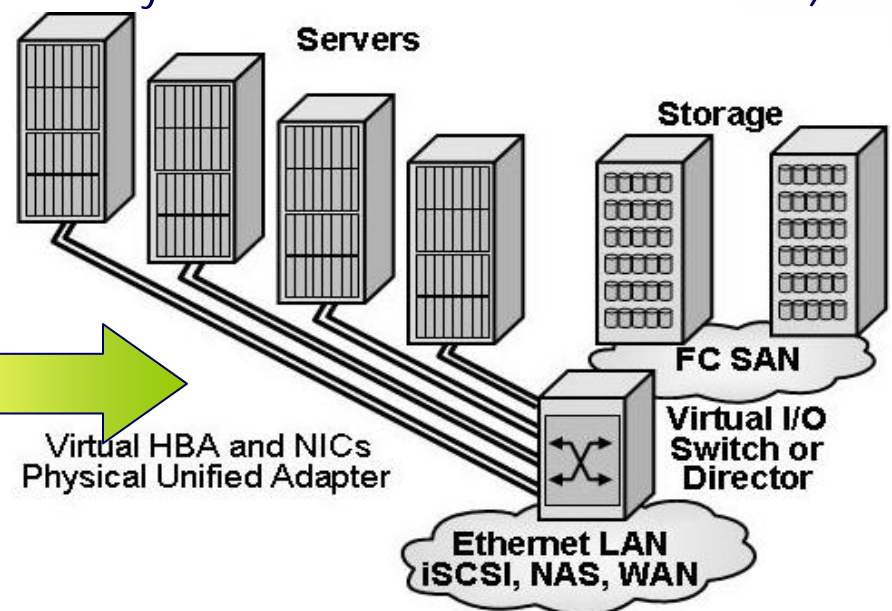
Traditional Approaches

Separate networks & interconnects
(Fibre Channel, GbE, IBA, Etc.)



Evolving Approaches

Unified & converged interconnects
(Virtualized FC, GbE, FCoE, Etc.
Physical Data Center Ethernet or IBA)



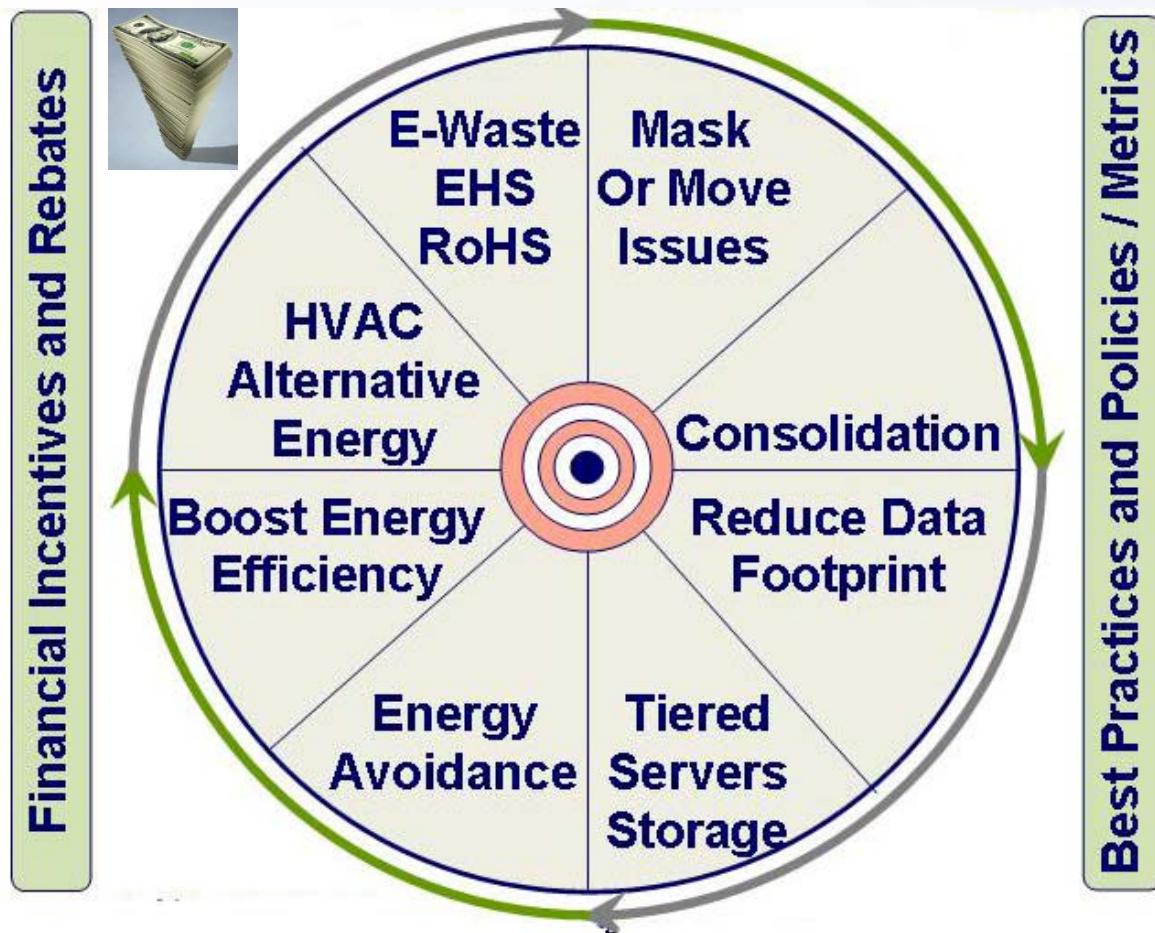
Need for speed: Consolidation, Reduce Response Time (Productivity), Support Growth

See “FCoE Overview” and “I/O, I/O, its Off To Virtual Work we Go” www.storageio.com

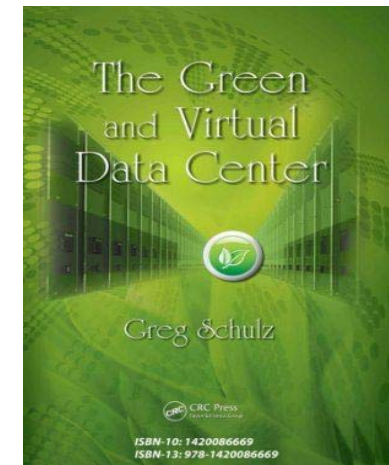
Green Computing: Shifting Focus - Continued

Boosting IT efficiency & productivity, addressing PCFE and other IT issues

Wheel of opportunity: PCFE optimization and IT productivity



Policies, metrics,
monitoring and
best practices
efficiency rebates

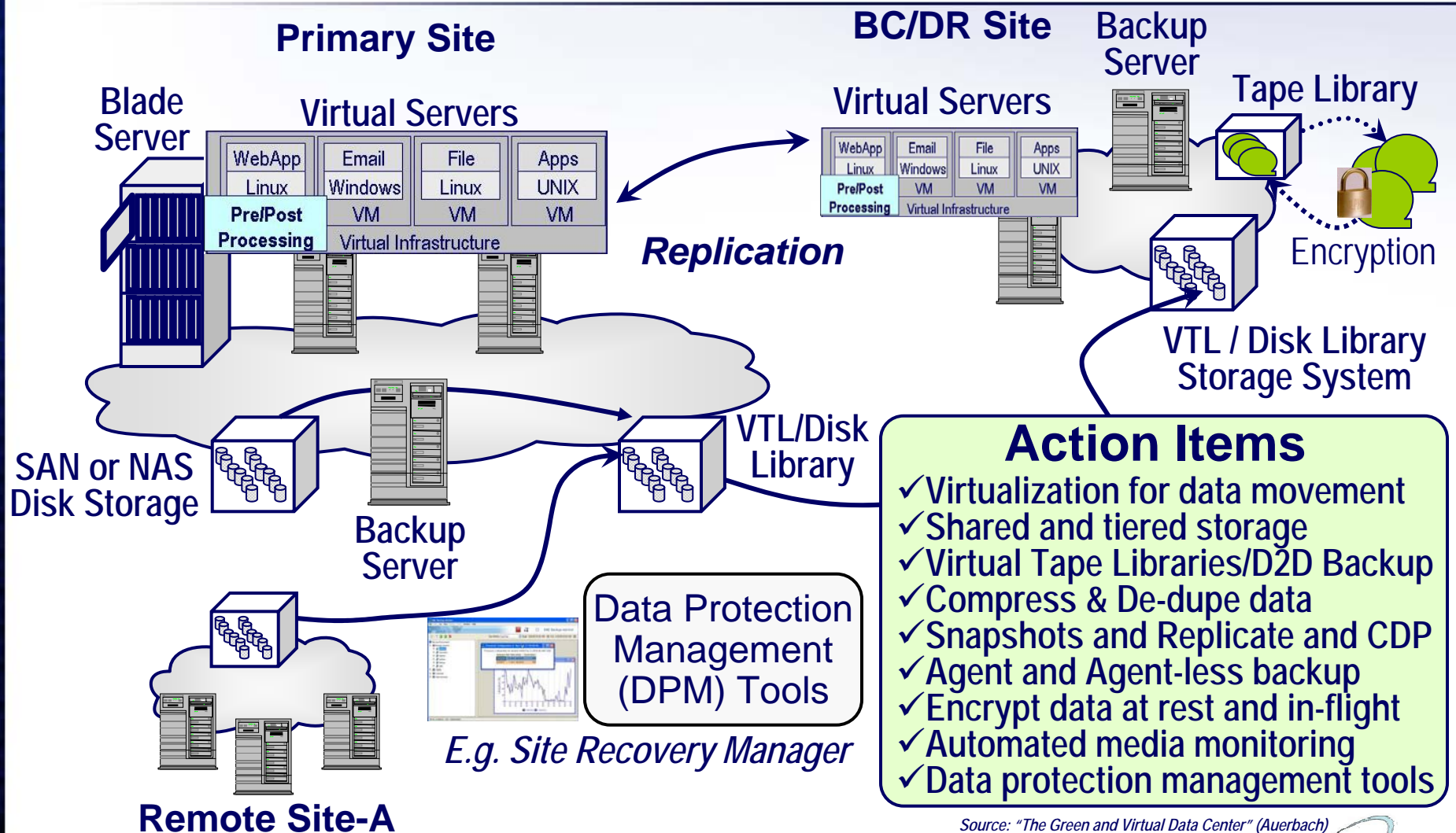


Also see SNIA
and other venues
for various tips

PCFE: Power, Cooling, Footprint, EH&S

What You Can Do Today!

Combine Different Techniques to Address Data Protection



See "Data Protection Options for Virtualized Servers" www.storageio.com

Closing Comments

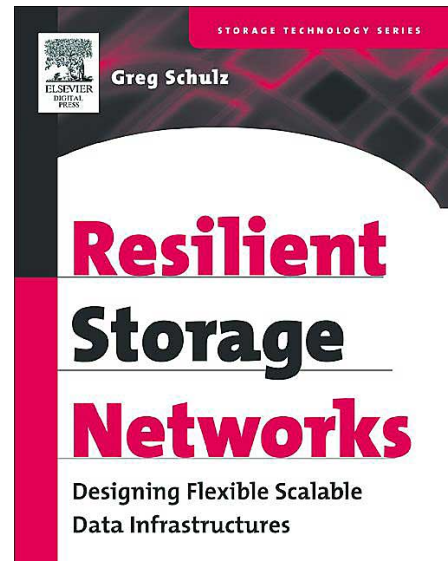
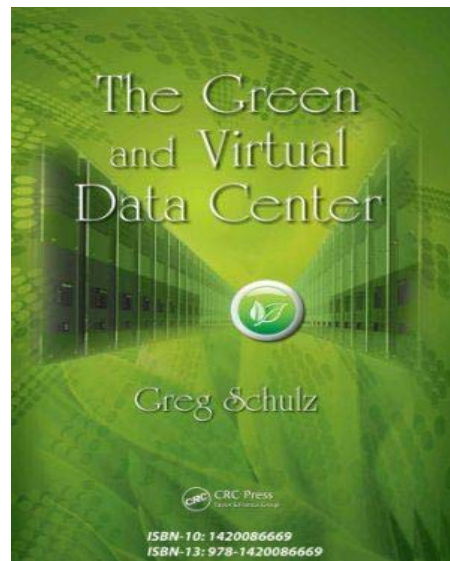
Basic Premises – Gain management insight and control

- IT data centers are information factories
 - Efficient equipment, management tools and resources needed
- Many approaches depending upon your customers issues
 - Do more with less: Shift from energy avoidance to efficiency
 - Small improvements on large scale have big benefits!
 - More IOPS or Transactions or Files processed per watt of energy
 - More usable capacity in given footprint per watt of energy
- Avoid simply moving IT problems around
 - Solve problems and issues to enable IT and business growth
 - Instead of race to replace tape, revamp data protection architecture
- Balance between futures and what works today
 - Leverage virtualization to bridge from the past to the future
 - Virtualization and cloud computing require real resources & people

Closing Comments

Look at 2009 as a challenging opportunity

- Where you can learn more: 
 - www.storageio.com (Book info, white papers, articles, tips, videos)
 - www.storageioblog.com & www.twitter.com/storageio
 - www.thegreenandvirtualdatacenter.com



**Order your copy of “The Green and Virtual Data Center” (Auerbach)
At Amazon and other global venues**

Thank You

And, Let's Stay In Touch!



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